

C O N F I D E N T I A L

PROCUREMENT DIVISION WEEKLY REPORT FOR
PERIOD ENDING 19 OCTOBER 1983

1. Progress Report of Tasks Assigned by the DCI/DDCI:

No tasks assigned during this reporting period.

2. Items or Events of Major Interest that have Occurred
During the Preceding Week:

a. Deputy Directorate of Intelligence (DDI) Buyout of NBI
Equipment: A meeting was held between Office of Logistics,
Procurement Division (OL/PD), Office of Data Processing (ODP)
and DDI regarding the possibility of purchasing the entire pop-
ulation of NBI hardware and software within the DDI. Analysis
of a previous NBI buyout proposal indicated that the proposal
was not as attractive as was anticipated. Several issues are
currently being prusued before any further buyout proposals be
examined. Among these issues are, 1) purchase of current
models of NBI equipment at the DDI, 2) purchase of upgraded NBI
models and, 3) conversion to the Agency standard Wang. A
follow-up meeting will occur on Friday 21 October 1983.

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b. Hardcopy/Softcopy Camera System: National Photographic
Interpretation Center (NPIC) and Office of Imagery Analysis
(OIA) have a requirement for a Hardcopy/Softcopy Camera
System. This system is used in conjunction with the standard
light table and is used to capture the viewed image on a tele-
vision screen or on Polaroid Film. The System uses existing
stereoscopes that are modified to accept the accessories and
allow viewing through the stereoscope or onto the
Hardcopy/Softcopy System. Request for Proposal 83A-220 was
issued to McBain Instruments and Bausch & Lomb (B&L). B&L was
the low bidder and by using their alternate bid proposal, a
cost savings of approximately \$100,000 was realized.

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c. Light Tables: Office of Imagery Analysis (OIA), National Photographic Interpretation Center (NPIC), and Defence Intelligence Agency (DIA) had a requirement for 74 and 50 Light Tables, respectively. Request for Proposals 83A-221 and 83A-224 were issued to The Richards Corporation and Bausch & Lomb (B&L). At the Bidders Conference the two requirements were consolidated and the specifications refined. The initial submissions showed that neither bidder was compliant with the acceptance test procedure as tested against the prototypes. B&L was the low bidder. The bidders were given an opportunity to correct the deficiencies and submit best and final offers. In this final submission, The Richards Corporation was found to be fully compliant, B&L drastically changed the prototype, submitting an untested engineering model that was not acceptable. The award was made to The Richards Corporation based on low price and compliance with all specifications. The best and final price resulted in a savings of approximately \$377,000 which was returned to NPIC and OIA. [REDACTED]

d. Generator and Power Equipment: The Office of Communications (OC) has constant requirements for Generator and Power Equipment for overseas posts both as primary power and emergency back-up power systems. Request for Proposal 83A-197 was issued for several OC requirements. In the past, [REDACTED] was the sole source supplier for these items. However, another [REDACTED] was found. After a site survey and pre-award survey, it was found that [REDACTED] was a competent bidder for this commodity. The initial bids showed [REDACTED] to be the winner. However, after discussions and best and final offers, [REDACTED] was awarded the contract, reducing their price drastically resulting in a \$65,000 cost savings. Since the competition, two more sources have been found and will be included in future Request for Proposal. Furthermore, a requirements type contract is being considered to further save money on this constant requirement.

d. E Street Grid: In preparation for Wang Terminals, etc., the buildings at 2430 E Street are being set up with a complete wiring grid. This is the first phase in a major communications renovation of these buildings. [REDACTED]

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f. Negotiation and Contract Administration Trip: John [redacted] visited several companies on Long Island, NY and in Connecticut to solve contract problems, payment problems, open new companies, and negotiate a settlement with a company going out-of-business. The companies involved were [redacted]

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g. Meeting with Office of Communications, Information Management Staff (IMS/OC): On 18 October 1983, [redacted] and [redacted] of Production & Services Contracts Branch (P&SCB) met with [redacted] of the Office of Communications Information Management Staff to discuss fiscal year 1984 (FY1984) OC contract actions and initiatives being taken by P&SCB to enhance OC procurement support. It was agreed at the the meeting that P&SCB will dedicate a minimum of two negotiators to full time support of OC procurement actions; that OC will provide a quarterly projection of procurement actions to Procurement Division (PD), and that both parties will work toward improving communication regarding imminent contract actions. Discussion was also held regarding improvements in preparation and processing of competitive procurement actions.

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h. Recruitment Advertising for Central Intelligence: A meeting is to be held on Thursday, 20 October 1983 at 09:30 in Room 5E58 Headquarters, for the purpose of concluding a finding against requirements cited in Request for Proposal 83A-219, issued 1 August 1983. Those in attendance will represent the various components of the Office of Personnel involved in the recruitment advertising effort, and representatives of the Office of Logistics, Procurement Division. [REDACTED]

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3. Significant Events Anticipated During the Coming Week:

None.

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